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1022?

W. V. HENSON,

R. W. FAIR,

Owners.

# Fair's Peach Nursery

ARP, TEXAS

W. V. HENSON, Mgr.

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GROWERS OF THE LARGEST STOCK OF PEACH  
AND PLUM TREES GROWN IN TEXAS



REMEMBER WE DO A MAIL ORDER BUSINESS  
ONLY AND SAVE YOU THE AGENT'S COM-  
MISSION. WHY SUPPORT THE  
MIDDLE MAN?

WE SELL CHEAPER AND SEND YOU GOOD, FRESH  
TREES DIRECT FROM THE NURSERY

# A FEW REASONS WHY YOU SHOULD BUY YOUR TREES FROM US:

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1st.—We are responsible and reliable, and have been in the tree business ten years, and expect to be here ten more, and longer.

2nd.—Should you have any complaint to make, you will always know where to find us. We are not like the man who sells you trees, gets your money, leaves and you do not know where to find him thereafter. We are always here.

3rd.—We sell nothing but first class trees—and we guarantee them to be so.

4th.—We pack the trees in good shape and ship direct to you from the nursery, which insures your getting good fresh trees, in fine shape.

5th.—We sell by mail, and will sell you the same tree for 25c that an agent will often charge \$1.00 for.

6th.—We use every precaution possible in selecting buds, and select them from proven, bearing trees, which gives you a thoroughbred.

7th.—We are in the timber section and have the best tree-growing soil in the State, and this with an abundant rainfall enables us to grow a good strong well rooted tree.

8th.—We grow a variety large enough to enable you to select trees suitable for a home or commercial orchard, with peaches and plums of the best varieties ripening from May to October.

9th—Our pecan trees are the best rooted trees grown, and 90 to 100 per cent live and grow, when cared for.

10th.—Twelve of the best plum varieties to select from will give you plums for canning, preserving, eating and for commercial orchard.

11th.—Because there is no better place in the world to buy trees, and every one who has the room should grow enough fruit and nuts for home use.

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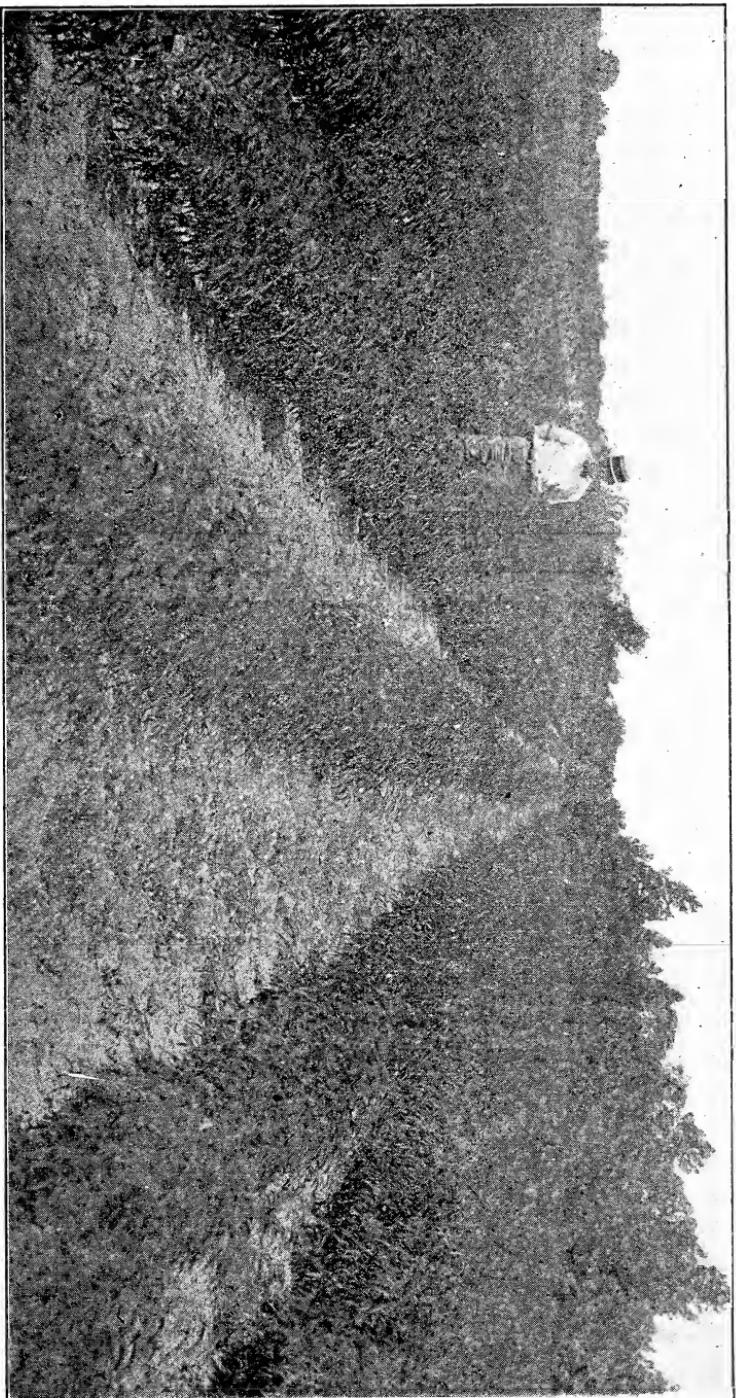
## HOW AND WHY WE GROW THOROUGHBRED PEACH TREES

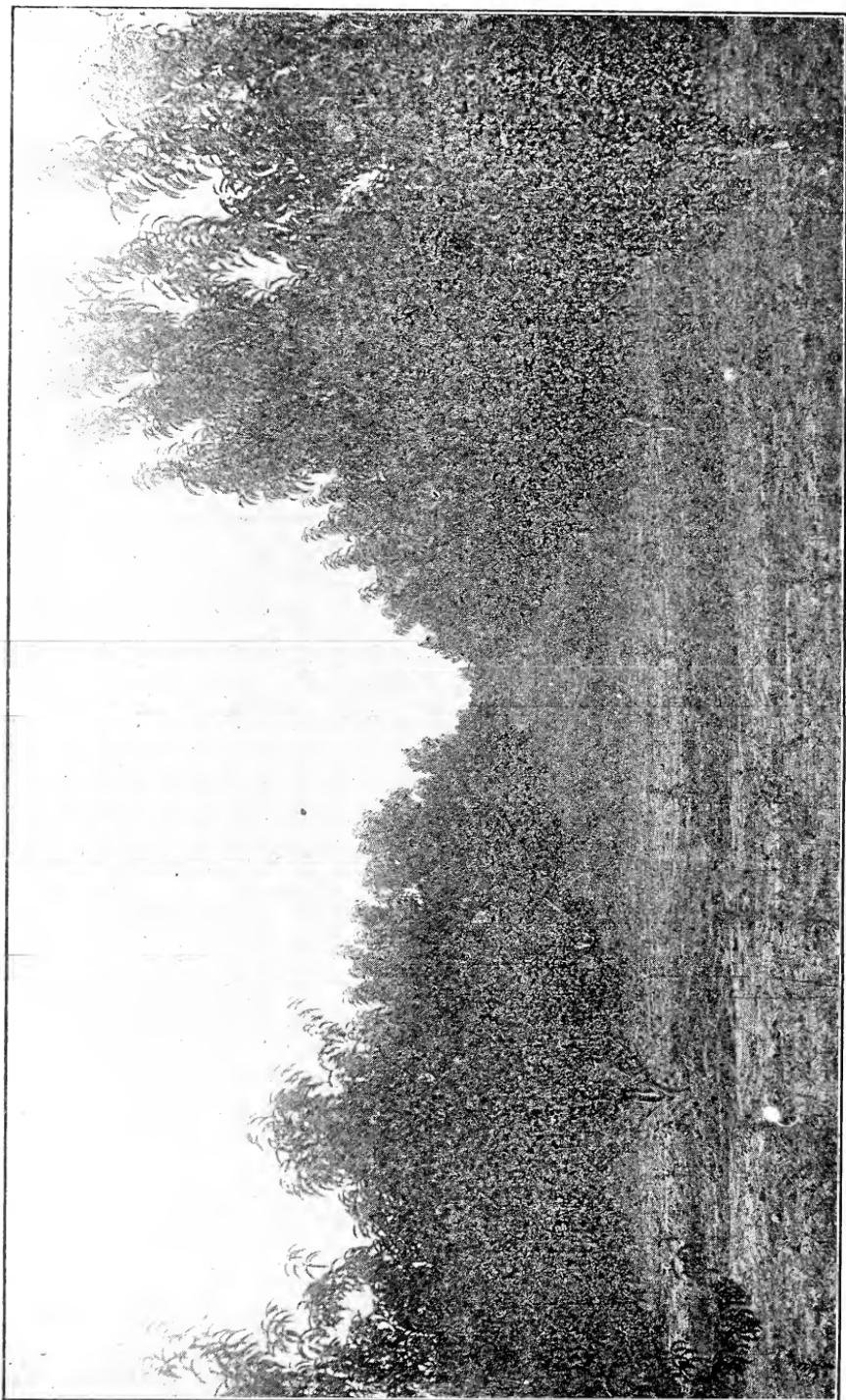
We have found that it is just as important to set out thoroughbred peach trees in your young orchards as it is for the farmer to plant good seed, or for the stockman to have the best thoroughbred stock, so we are selecting our buds from the best parent trees that can be found. We do not plant the poorly developed home-grown peach seed in our nursery, which are most likely to be diseased if seeds carry disease germs. All the seed that we plant are grown in the mountains of some of the Eastrn States, which are grown on wild seedling trees, where no diseases have been found. These seed naturally develop a good root system and when planted in our excellent nursery soil we get the finest root system on our trees that can be found.

These strong, vigorous, seedlings will be budded with buds that have been carefully selected from the very best bearing trees that could be found in this section. These trees are heavy bearers (some producing as much as fifteen bushels of splendid peaches in one season) good size, and well colored, with a delicious flavor. Hadn't you rather have one of these trees than two of the common trees?

Remember, these thoroughbred trees can be bought direct from us for much less money than you will pay the agent for just common trees. An orchard set with the right kind of trees will be worth much more than the one where no special care is used in selecting the right kind of trees. There

The Largest Peach and Plum Nursery in Texas—Contains about 300,000 June-budded and dormant-budded trees. Our trees are the best rooted and best developed trees grown. See some of them before buying.





On Page to Left—This orchard is owned by R. W. Cook, of Troup, Texas. Mr. Cook says that this orchard is now four years old. He figures that if he gets a good crop next year that these trees should pay all expenses up to date and make enough profit to pay him for growing them up to the present time. An orchard, if well cared for at two years old, (if it's a peach year) should pay you a good profit, and should increase very rapidly each year where care is given. There is money in growing peaches and plums. See our trees and get our prices.

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are very few nurserymen that select their buds, but use them as they come to them, just so it's of the variety they want.

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## NOW IS THE TIME TO SET AN ORCHARD OF PEACHES AND PLUMS

We say this because the demand for this fruit is fast increasing, the supply growing less, and the price higher. The price of one bushel of Elberta peaches, the past season, would buy enough trees to supply any family with fruit if set out and cared for.

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### AN EXTRACT FROM A RECENT PRESS BULLETIN, TEXAS AGRICULTURAL EXPERIMENT STATION

By B. Youngblood, Director

"Considering obvious advantages of fruit on the farm, it is amazing that the cultivation of any kind of fruits is so little practiced in our State that a great many farmers, and even whole communities, know neither the advantages or the enjoyment of fruit, nor the disadvantages of the lack of it; nor is it certain that the interest in fruit culture in Texas is on the increase."

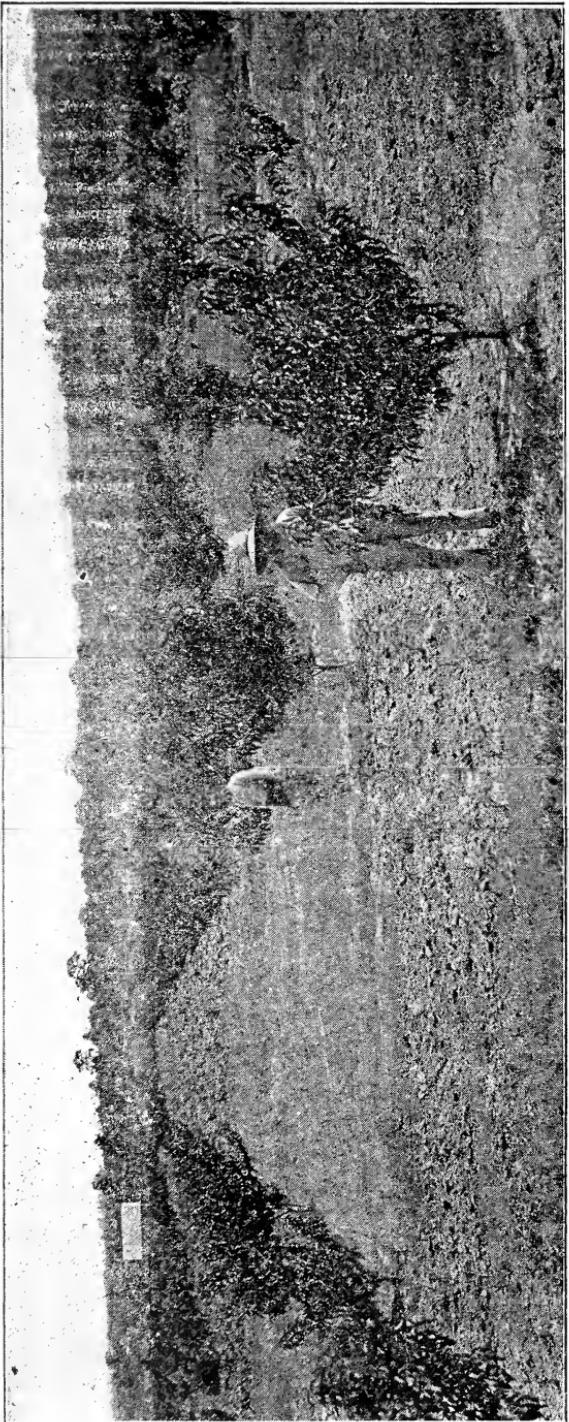
If you are interested, write Mr. Youngblood, College Station, Texas, for Bulletin no. 293, Entitled, "Cultivation and Care of Trees on Texas Farms." It is free.

Is this not a sad plight for our people to be in when it could be so easily avoided? We leave it to you to answer and then act in accordance with your decision.

Always plant your peach or plum trees on high well drained land, a north slope preferred, and while the pecan will stand more moisture, it also should be on well drained land, but can be planted on low or bottom land that is well drained. Spray your fruit trees at least twice each year, in December and February, or while they are in the dormant stage, with lime-sulphur, prepared for this special purpose, and which can be purchased from most any first-class drug store.

Buy good, thrifty, well rooted trees, and cut back to a straight stick from 12 to 24 inches long; trim all bruised parts off the roots and set in a hole large enough to spread the roots out well; then put in the ground just about the same depth that the tree originally grew; cultivate them thoroughly until September, and fertilize well each year. Cotton seed meal is fine for this, using 1 to 2 pounds for young trees and 5 to 8 pounds for older or bearing trees. Take care of your orchard and you will be well paid for your expense, time and trouble.

This is one of the largest peach and plum tree nurseries in the South. We have over 225,000 peach and plum trees, for sale this fall and winter, and mostly June buds, as fine as one could wish for.



A portion of the large orchard of R. J. and C. L. Fair, Jacksonville, Texas, set about 15 months ago with our well developed 3 to 4-foot trees. This orchard has 100 trees per acre, which should soon be worth \$5.00 per tree. If given proper care, what will this orchard be worth in the near future? Figure for yourself. If they should be worth only one half the above amount, woul n't they be a paying investment? Set you a peach orchard this season sure.

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## PEACH VARIETIES WHICH WE HANDLE

With Descriptions.

**MAYFLOWER—**  
Ripens May 15 to 30; white with red cheek; one of the best early peaches.

**VICTOR—**  
White Peach, red tinge ripens about May 15.

**FAIR'S BEAUTY—**  
(See special price)  
This is a new semi-cling, yellow peach which has a beautiful red cheek and ripens about June 5th to 10th. It has a better flavor and is a better looking peach than the Elberta, also gets ripe from 20 to 30 days earlier. This is the first yellow peach to ripen that will stand shipping.

**EARLY WHEELER—**  
This is a large white peach with red cheeks, ripens June 5 to 10.



Above—One of our Peach Trees, 15 months old, showing growth when given reasonable care and a little fertilizer. It will pay you to care for your orchard.

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#### SLAPPY—

This is a good size yellow freestone peach; ripens June 18 to 25. Commission men sell this peach every season for the Elberta. They always bring good money.

#### ELBERTA—

This is a large yellow freestone peach, and by far the greatest commercial peach grown; ripens July 5 to 10; a large per cent of our stock is of this variety.

#### AUGBERTA—

Very much like the Elberta in looks, but better flavored; freestone, and ripens August 10 to 20; always sells for a good price.

#### STENSON'S OCTOBER—

White with red cheek, ripens Oct. 1 to 10; one of the best late peaches.

### SEPTEMBER ELBERTA—

(See special price) Yellow freestone, with red cheek, fine flavor, medium size; ripens in September when all other yellow freestone peaches are gone, and every one is hungry for good peaches, so the demand is always good. A sure bearer and always makes good money for the grower. You should have a few for home use if no more.

### EVERBEARING—

(See special price) This is a large freestone of which every home should have a few. It will give you three distinct crops which will ripen from July 1st until about September 1st. First crop looks like an Indian peach but has white meat, very fine for canning; the second crop is a size smaller and white; while the third crop is still smaller; all crops have excellent flavor, exceptionally sweet. Be sure to include a few of these in your order.

### YELLOW INDIAN—

(See special price) Indian peaches are considered by most people to be the best flavored of all peaches. This variety is a yellow clingstone, ripens in August; a fine all-round home peach.

### RED INDIAN—

(See special price) Ripens in August; red clingstone, the old Indian type and a fine peach, the good old juicy kind that makes your mouth water.

### J. H. HALE—

Yellow, quite a bit like the Elberta, but spherical in shape, ripens July 15th to 25th.

### CHINESE CLING—

Large size, red cheek, flesh white, luscious quality, July.

### MIXON CLING—

Large white, with red blush; the standard of excellency; ripens in August, fine for pickles and home use.

## PRICES ON PEACHES

Special prices on FAIR'S BEAUTY and the EVERBEARING trees:  
1 to 2 ft 40c; 2 to 3 ft 50c; 3 to 4 ft 60c; 4 to 5 ft 75c; 5 to 6 ft \$1.00.

Special prices on the Yellow or Red Indian and the September Elberta trees: 1 to 2 ft 20c; 2 to 3 ft 30c; 3 to 4 ft 40c; 4 to 5 ft 50c; 5 to 6 ft 75c.

Prices on all other varieties, which are the Mayflower, Victor, Early Wheeler, Slappy, Elberta, Augberta, Stenscn's October, J. H. Hale, Mixon Cling and Chinese Cling:

TREES	Price Per Tree in Lots of 1 to 25	Price Per Tree in Lots of 25 to 100	Price Per Tree in Lots of 100 to 1000	Price Per Tree in Lots of 1000 and up
12 to 18 inches	\$ .15	\$ .12 1/2	\$ .09	\$ .06
18 to 24 inches	.17	.15	.10	.08
2 to 3 feet	.20	.17 1/2	.12 1/2	.10
3 to 4 feet	.25	.20	.15	.12 1/2
4 to 5 feet	.35	.25	.22 1/2	.20
5 to 6 feet	.60	.50		

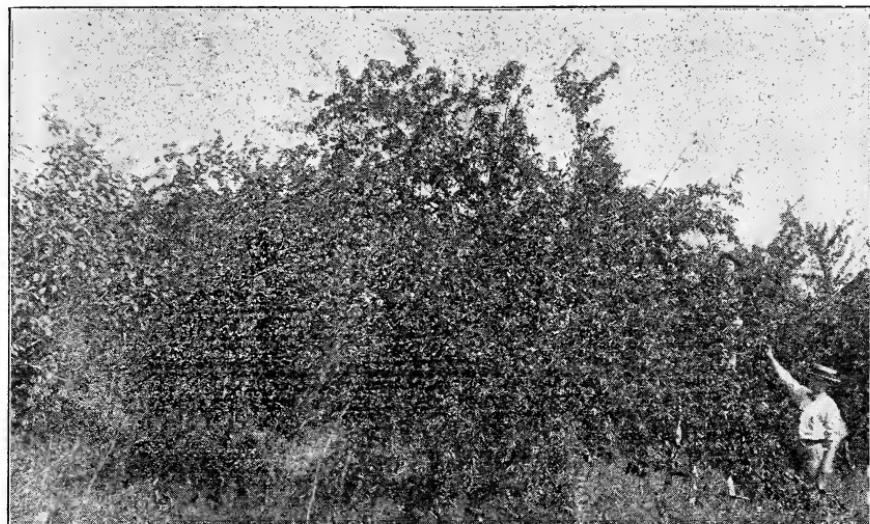
Book your order today, payable 10 per cent November 1st, and balance when trees are shipped, or January 1st, if shipped later.

## PLUMS—PLUMS—PLUMS

Seeing what big money plums are making for their owners, and finding that the demand is always good, we decided to grow about five times as many plum trees this year as at any time before. We hope to be able to take care of all orders and not have to turn them away, as we did last season.

We have twelve of the leading varieties, which will enable you to select a variety suitable for any purpose. There are but few people growing plums and the demand for them is fine and the prices are good, in fact there is no fruit that you can grow which offers you better and quicker profits.

Some varieties will produce quite a few plums the second year and often net their owners \$5.00 to \$6.00 per tree at the age of three to five years. You can set 108 trees to the acre. Figure what an acre of such trees will make if you give them reasonable care.



Mr. G. W. Bonner of our town has 12 plum trees, some of which are shown in the above picture: they have been set 19 years and they have made 15 or 16 'crops. Two of these years they have paid him \$300.00 per year, and have paid from \$100.00 to \$200.00 every year for the balance of the time. Mr. Bonner figures that these trees have paid him from \$150.00 to \$200.00 per tree since they came into bearing. Some of them have a spread of 30 feet.

Plums come nearer making a crop every year than any other kind of fruit you can grow. Every man who is located in the fruit growing section should have 100 to 500 trees.

Following are listed the varieties we grow with descriptions:

### SIX WEEKS—

Or Winsboro—One of the best varieties; large yellow, ripens May 25 to 30.

### MILTON—

A very early wild-goose variety; grows a good tree, always gets by the frost, good bearer, rather large, roundish oblong, dark red, thin skin, flesh firm and good quality.



On Page to Left—Plum Tree 20 years old—has invariably made a good crop each year, which sold for \$10.00 to \$25.00. Would it not pay you to set 100, 500 or 1000 plum trees, even if they should never pay more than \$5.00 per tree each year? Investigate plum growing.

**FRANCIS—**

Thrifty growing tree, large yellow, ripens June 10 to 15.

**COMPASS CHERRY—**

A cross between the cherry and plum; fruit medium to small, reddish yellow, early and a very prolific bearer; ripens June 5 to 10.

**AMERICA—**

Fast growing tree, good shape, fruit medium to large, round, yellow and red, very prolific; one of the best varieties; ripens June 20 to 30.

**POOL'S PRIDE—**

Good thrifty growing tree, fruit medium size, yellow with red tinge, ripens June 20 to 30.

**GOLD—**

Large yellow, red tinge, sure bearer, ripens in July.

**GOLDEN BEAUTY—**

Medium yellow, fine for preserving, ripens August 25 to Sept 5.

**BOTAN—**

(Same as Mr. Bonner's, see photograph) A fine commercial plum, firm, good shipper; largest of the Japan plums; flesh yellow, ripens in July.

**WICKSON—Japan.**

Big heart-shape; ripens in August, a popular tree, but not as prolific as some of the other varieties; firm, sugary, delicious, small stone.

**REAGON—**

Originated at Sherman, Texas; one of the best late plums for this section. Some of the first trees are now 20 years old and still bearing fine crops; blooms late and usually gets by the frost; fine for market or family use.

**TUCKER—**

Nice tree and fruit; a fair all-round plum; a favorite with many.

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## PRICES ON PLUM TREES

F. O. B. ARP, TEXAS

TREES	Price Per Tree in Lots of 1 to 25	Price Per Tree in Lots of 25 to 100	Price Per Tree in Lots of 100 to 1000	Price Per Tree in Lots of 1000 and up
12 to 18 inches	\$ .17½	\$ .15	\$ .10	\$ .08
18 to 24 inches	.20	.17½	.12½	.10
2 to 3 feet	.22½	.20	.15	.12½
3 to 4 feet	.25	.22½	.17½	.15
4 to .5 feet	.35	.27½	.25	.22½
5 to 6 feet	.60	.55		

All orders are shipped as near the date requested as the weather will permit.

Write A. & M. College, College Station, Texas, for Bulletin No. 29, "Peaches in Texas." It is free for the asking.

We guarantee our trees to be just as we represent them to be, and while we use every precaution possible to have them so, we realize that errors are possible, and we will not be liable to any one but the original purchaser and

then for no more than the purchase price of the tree, or replace it with new stock at our option.

We are also owners of the TEXAS PECAN NURSERY where we grow those famous well rooted pecan trees, and you can expect the same fair treatment from us that we have always given our customers.

We are located on the main line of the I. & G. N. Railway, 20 miles East of Tyler, and can make prompt shipments to any point.

## **Fair's Peach Nursery**

**ARP, (Smith County) TEXAS**

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**KLONDYKE STRAWBERRY PLANTS**—We have them.

Write for prices and state quantity desired.

